

Regulatory information.

Miko: Half-year results 2019

- **During the first six months of 2019, Miko recorded revenue growth of 6.5 % amounting to EUR 114.5 million.**
- **EBIT and EBITDA increased by 5.7 % and 23.4 % respectively, amounting to EUR 8.4 and 17 million.**
- **The net profit amounted to EUR 5.6 million, a 6.7 % increase.**

EXPLANATION

The evolution of the results has been impacted by the new IFRS 16 regulation, which dictates that all operational leases, including rents, must be added to the balance sheet as of 1 January 2019. Without these regulations, EBIT, EBITDA and net profit would have increased by 4.5 %, 8.8 % and 8.2 % respectively.

The Miko Group focuses on two core activities: coffee service for the food and catering industry and the production of plastic packaging for the food and home-care industry.

The coffee service department recorded increased turnover of 18 %. EBIT and EBITDA increased by 33.7 % and 55 % respectively. The coffee service companies in France, Belgium and the Netherlands had a particularly good first six months of the year. Several acquisitions were completed in 2018, particularly in the United Kingdom and Norway, which had a favourable influence on the results. Danish subsidiary “Maas”, which Miko acquired on the brink of bankruptcy in July 2018, still has a negative EBITDA. The goal to achieve break-even EBITDA for the whole of 2019 remains however intact. The company has since been renamed “Freehand”. A sum of EUR 3 million was invested in the coffee service department, the greater part in coffee machines which are leased or loaned to clients.

Turnover, EBIT and EBITDA in the plastics processing department saw a decrease of 4.4 %, 12.5 % and 4.7 % respectively. This development is primarily connected to one-time costs which were incurred in order to launch a large, new project. This project’s contribution will not be visible until the second half of the year. In addition, a client for promotional products in Indonesia opted not to place an order this year. A sum of EUR 8.4 million was invested in the plastics processing department, both in order to expand the buildings at the Polish site and to acquire new production machines.

COMPOSITION OF THE BOARD OF DIRECTORS

There were changes to the composition of Miko’s Board of Directors in 2019. Mr Bart Wauters, a Law Professor, succeeded Mr Flor Joosen as Chairman, and Mrs Inge Demeyere, Managing Director Chocolate Europe at Cargill cocoa and chocolate division, followed in the footsteps of Mrs Sabine Sagaert.

PROSPECTS

“We can be very pleased with the results of the first six months of this year. Whilst a large project within the plastics processing department was slow to get off the ground, our Group is making fine progress, both in terms of turnover and results. Of course things remain uncertain regarding the second half of the year. How will geopolitical forces, such as Brexit, trade wars and the formation of government impact our economy? Nevertheless, “in a business as usual scenario”, we regard the future with confidence,” says Frans Van Tilborg, Miko Group CEO.

ABOUT MIKO

Miko has been active in coffee service for over 200 years and in plastic packaging for some 45 years now, and was floated on Euronext Brussels in 1998. Miko follows a “two-pillar strategy” in which its core activities – coffee service and plastic packaging – are practically independent entities with their own management, so that each activity can follow its own growth path. The Group posted a turnover of EUR 210 million in 2018, with the coffee service and plastics processing division accounting for respectively 53 % and 47 % of this figure. Miko is an international group with companies in Belgium, France, UK, the Netherlands, Germany, Denmark, Norway, Sweden, Poland, the Czech Republic, Slovakia, Indonesia and Australia.

END

Note for editors:

For photos: www.miko.eu – English – Press releases.

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Dit persbericht is ook beschikbaar in het Nederlands.

Ce communiqué de presse est également disponible en français.

Miko website: www.mikocoffee.com

SCHEDULE 1 – Half-yearly results Miko Group

	30/06/2019 (KEUR)	30/06/2018 (KEUR)
Revenu	114.471	107.454
Revenue – sale of goods	110.861	104.830
Revenue – leasing	3.501	2.508
Revenue – sale of fixed assets	109	116
Other operating income	3.336	3.327
Raw materials & consumables used	--58.533	-57.132
Employee benefit expense	-26.416	-23.388
Depreciation and amortization	-8.291	-5.864
Other operating expenses	-16.145	-16.427
Total expenses	-109.385	102.811
Operating profit before interests and taxes (EBIT)	8.422	7.970
Operating profit before interests, taxes, depreciations and impairments (EBITDA)	17.050	13.822
Net financial result	-478	-384
Financial income	24	6
Financial costs	-502	-390
Profit before taxes	7.944	7.586
Taxes on result	-2.386	-1.971
Net profit of the group	5.558	5.615
Attributable to minority interests	-70	340
Attributable to Miko shareholders	5.628	5.275
Weighted average number of shares	1.242.000	1.242.000
Basic earnings per share, Attributable to Miko shareholders (in euro)	4,53	4,25
Weighted average number of shares after dilution	1.247.760	1.255.448
Diluted earnings per share, Attributable to Miko shareholders (in euro)	4,51	3,83

SCHEDULE 2 - Consolidated overview of comprehensive income

	30/06/2019 (KEUR)	30/06/2018 (KEUR)
Net result of the year	5.558	5.615
Currency translation differences (items that may be reclassified to profit or loss)	87	-2.159
Other items of comprehensive income (items that will not be reclassified to profit or loss)	0	0
Comprehensive income for the year	5.645	3.456
Attributable to Miko shareholders	5.716	3.116
Attributable to minority interests	-71	340